

Senior Partners

Tuvia Erlich
Head of Dispute Resolution

Meir Linzen
Managing Partner & Head of
Taxation

Alan Sacks
Head of International Practice and
Banking & Finance

Yaacov Brandt
Head of Real Estate & Construction

Ehud Sol
Head of Corporate and
Capital Markets

Line of Business
Law Firm

Established 1972

HERZOG FOX & NEEMAN ("HFN") was founded in 1972 by Chaim Herzog, subsequently Israel's Ambassador to the United Nations and President of the State of Israel, Michael Fox, who had established a successful London law firm before immigrating to Israel, and Dr. Yaakov Neeman, Professor of Taxation, Subsequently Minister of Finance, and presently Minister of Justice for the second time. The identity and personality of the three founding partners has had a strong influence on the development of the firm since its inception – a heavy international bias, and an emphasis on professional excellence.

Today, HFN is the largest law firm in Israel with more than 170 lawyers, of whom about 60 are partners. The firm has expertise in all aspects of corporate, commercial and administrative law and serves many of Israel's and the world's best-known companies. HFN's clients include private and publicly-traded industrial and commercial companies, venture capital and investment funds, hi-tech companies, financial institutions including local and foreign banks, government companies and entities, academic institutions and private individuals.

A major portion of HFN's work originates outside of Israel and is conducted in English. HFN is the law firm of choice for major law firms worldwide seeking legal support in Israel. HFN's lawyers include a significant number of native English speakers with experience in major firms in the US, the UK and Australia.

The size of the firm and the diversity of its practice enable HFN to provide its clients with a comprehensive and integrated solution to all legal matters relevant to their businesses. Each of the firm's clients has a designated partner serving as the key point of contact to make sure our clients receive the required level of legal service.

HFN is consistently ranked among the leading law firms in most of the international and domestic legal directories such as The European Legal 500, Chambers Global, IFLR 1000, PLC Which Lawyer, BdiCode and Dun & Bradstreet.

Principal Areas Of Practice

Corporate and Mergers & Acquisitions: HFN is widely regarded as the leading Israeli firm advising companies on all issues of corporate law, including cross-border transactions and international business, strategic engagements, corporate restructuring and other business activities. The firm represents many foreign companies conducting business in Israel, including local branches and subsidiaries, and the research and development centers of multinational corporations.

Banking and Finance: HFN's expert Banking and Finance team provides legal services for most of the major Israeli banks and many of the world's largest banks. In addition, HFN advises some of the world's major investment houses and securities brokers-dealers on all aspects of their business activities in Israel and in international and cross-border transactions. HFN acts on behalf of most of the overseas banks active in Israel in all aspects of traditional lending, syndications and financial instruments and derivatives.

Capital Markets & Securities: HFN advises on public offerings and private placements in Israel, the US and Europe, representing Israeli and multinational companies, investors, issuers and underwriters in placing securities on the Tel Aviv Stock Exchange, the New York Stock Exchange and the NASDAQ Stock Market, as well as London and other markets. HFN represents and advises Israel's major asset management companies and investment houses, as well as Israel's leading mutual funds and provident funds (pension funds) in their ongoing activities.

Commercial Law: HFN provides comprehensive advice to multinational corporations with a presence in Israel, as well as to Israeli enterprises, on all legal matters relating to their commercial activities. By incorporating the expertise of other departments of the firm, particularly intellectual property, real estate, tax, regulatory, and employment, the team provides its clients with answers to all their legal needs, acting as legal advisors for strategic planning and addressing all matters as they arise in the conduct of the business of Israeli operations.

Privatization and Government Restructuring: HFN acts as an adviser to the Israeli Government in respect of the restructuring of many of Israel's major State-owned companies.

Tax: HFN's Tax Department is the largest and best known of any commercial law firm in Israel, and is acknowledged as having some of the country's leading tax experts. Tax advice is provided to a major portion of the multinational corporations active in Israel. The Tax Department's work includes tax planning for Israeli and cross-border transactions of all types.

Venture Capital and Investment Funds: HFN represents a large and ever-growing number of domestic and international venture capital funds, private equity funds, hedge funds, real estate funds and secondary funds, as well as corporate, institutional and private investors, and their portfolio companies, accompanying them through all stages of corporate development. The team provides a full range of services with respect to private financing in a number of areas, advising on all aspects of fund formation, capitalisation, organisation, and operation.

Hi-Tech: HFN advises and supports hi-tech companies throughout their corporate life cycle. The firm's clients range from early-stage start-up companies to large publicly-held corporations, including in particular multinationals seeking to acquire Israeli technology companies or their assets, or to establish their own operations in Israel.

Intellectual Property and Information Technology: HFN offers a wide array of strategic and legal services to a broad spectrum of companies operating in IP/IT activities.

Internet and E-Commerce: HFN has gained an outstanding world-wide reputation in the area of the Internet and e-commerce. The firm is current with the latest regulatory and legislative issues shaping this dynamic field, and a team of Internet specialists advises a broad spectrum of clients, from start-up companies to multinational



BdiCode ranking	
LAW FIRMS	1



corporations, concerning their legal needs related to their online business. The firm has established itself as an international market leader in advising companies in the rapidly evolving internet gaming and payment processing industries.

Dispute Resolution: HFN represents clients in almost every type of commercial litigation, specializing in representation of multinational corporations involved in litigation in Israel. Members of the Litigation team have expertise in a variety of practice areas and work together with our specialists in all HFN departments, enabling them to provide clients with a global perspective and substantive business understanding in complex litigation matters.

Telecommunications and Media: The focus of HFN's Telecom team includes telecom market regulation, licensing, administrative litigation involving telecom issues, and commercial transactions, both local and international, pertaining to the telecom industry. The Telecom team is deeply involved in all major structural changes in the Israeli telecommunications market, representing clients in market liberalization processes, market competition developments and ensuing Ministerial policies.

Real Estate and Construction: HFN provides services covering all aspects of transactional issues to every sector of the real estate industry, including to foreign corporations, commercial banks, investment banks, commercial and industrial developers, and government and local authorities. The firm represents construction managers and contractors in several of Israel's largest construction projects.

Infrastructure and Project Finance: HFN's Infrastructure and Projects team is generally regarded as the best in Israel. The firm has been involved in all of Israel's most significant infrastructure development and project finance transactions since the Cross Israel Highway, Israel's first project in this field. HFN represents bidders, concessionaires and lenders in Israel's main national and multinational projects. These include toll roads, light railways, desalination plants, telecommunications systems, and other transportation facilities.

Energy and Natural Resources: HFN is known internationally for its comprehensive experience advising clients in energy and natural resource projects, including natural gas, desalination plants and power projects. The firm has unrivalled expertise in advising on the exploitation of Israel's natural resources and representing major overseas corporations in their Israeli activities.

Anti-Trust and Competition Law: HFN advises Israeli and international clients on all aspects of competition law. The Anti-Trust and Competition team has significant experience advising on multinational and local mergers and acquisitions, and in applying for and obtaining the necessary approvals and waivers for these transactions.

Labor and Employment Law: HFN's large Employment team offers a full range of legal services to a broad local and international client base, including multinational corporations, the hi-tech industry, industrial concerns and government companies. The team's lawyers

work closely with HFN's corporate, litigation, tax, options and intellectual property teams. Their scope of work ranges from daily advice to HR managers and litigating disputes, to support of M&A transactions.

Administrative Law: HFN represents a broad spectrum of industries and businesses in all aspects of governmental and regulatory matters, including disputes involving government authorities. Members of the Administrative Law team have a thorough knowledge of the complex workings of government and governmental institutions in Israel.

Environment and Climate Change: HFN advises industrial plants, utilities and energy companies, real estate and infrastructure developers, financial institutions, investment companies and government agencies. The team advises on licensing and compliance, environmental aspects of local and international commercial transactions and infrastructure development projects and financings, as well as providing on-going advice to corporate clients in environmental risk management and strategic planning.

Trusts and Estates: HFN provides comprehensive services to individuals with significant assets in Israel, and to charities, trustees, guardians, heirs, executors, family offices and financial institutions on both domestic and multi-jurisdictional levels. The team is supported in its day-to-day activities by senior members of the tax, real estate, banking, corporate, capital markets, and litigation teams.

Insolvency and Restructuring: HFN provides advice on a full range of corporate restructuring issues and insolvency proceedings including: workouts, asset sales, bankruptcy trustee appointments, receivership and bankruptcy litigation; corporate liquidations; exchange offers, consent solicitations, renegotiation of credit agreements with bank syndicates and other lenders, and loan and debt restructurings.

Life Sciences and Pharmaceuticals: HFN represents both local and foreign clients whose businesses span the full spectrum of the life sciences industry, among them biotech, medical devices and pharmaceutical companies, health care providers, medicinal and research institutions, as well as providers of services to the life sciences industry such as consultants, and investors.

Public International Law: HFN is the only major law firm in Israel with a dedicated team providing legal support to governments and international institutions and organizations on public international law issues. The experience of our International Law team covers international humanitarian law; peacekeeping operations; human rights law; terrorism and security; delimitations of international ground and maritime boundaries; law of the sea; and transnational aspects of water, gas and other resources.

Homeland Security: HFN has extensive experience in advising international and Israeli clients in the field of homeland security and defense, on both commercial and regulatory aspects, in Israel and abroad. HFN maintains a close working relationship with Israel's Ministry of Defense, enabling a speedy and effective dialogue with the Ministry to address clients' regulatory and other needs.