



Other Senior Executives

Joseph Zaltzman

David Gilat

Eviatar Knoller

Gadi Graus

Yair Salomon

Adi Zaltzman

Marie Kushnir-Harari

Ami Varod

Sharon Koski

Tal Karplus

Keren Gat

Liat Keinan

Line of Business

Law Firm



גילת, קנוֹלר, גראוס, סלומון ושות' & יוסף זלצמן ושות'

משרד עורכי דין ונוטריון

Gilat, Knoller, Graus, Salomon & Co. & Joseph Zaltzman & Co.

Law Offices & Notary



Gilat, Knoller, Graus, Salomon and Co. & Joseph Zaltzman and Co., Law Offices and Notary, is a product of a merger between the law offices of Joseph Zaltzman and Co., established in 1978, and Gilat, Knoller, Graus, Salomon and Co., established in 1994. The merged firm has over 40 attorneys, including 6 senior partners and 6 junior partners, as well as 12 interns. The senior partners are: Joseph Zaltzman, David Gilat, Eviatar Knoller, Gadi Graus, Yair Salomon and Adi Zaltzman.

The firm offers a broad range of services, including corporate, commercial, capital market, litigation, Israeli cooperatives, real estate and infrastructure, tenders, local authorities, municipal corporations, finance and financial arrangements, international activity and alternative dispute resolution. The firm provides legal services to private and public organizations in Israel and abroad, through various legal departments, each headed by a senior partner and comprised of additional partners, associates and paralegals.

Fields of Practice

Commercial – The firm provides a range of commercial services, including sale transactions, mergers, corporate formation, accompanying corporate activity in Israel and abroad, antitrust, environmental issues and more. The legal assistance includes the drafting of founders agreements, share purchase and voting agreements, distribution, marketing and agency agreements, as well as guiding the corporation through all the various phases.

Capital Markets – Over the past few decades, our partners and attorneys have been amongst the leading Israeli lawyers on initial public offerings (IPO) and subsequent offerings, private placements and all other aspects of capital markets and securities. The firm provides the full range of advice on all aspects of corporate and securities transactions to privately held and publicly traded companies. The firm takes an integral part in the public issuance or the private offerings process, starting from the formation and crystallization of the decision and until the actual recruitment.

International Activity – Our firm's attorneys are highly experienced in handling international transactions and have vast experience in representing foreign corporations on their Israeli based interests, and advising them on possible ramifications faced by such corporations when doing business in Israel. Many of our clients invest, trade, manufacture and do business worldwide – either directly or through subsidiaries, distributors, agents, partners, etc. Our firm is proud to advise them on all their business activities and to provide them with comprehensive legal services.

Litigation, Liquidations & Receiverships – Our firm represents business and private clients, local authorities, and municipal and governmental entities before the entire range of Israeli courts, arbitration and mediation bodies. Our firm specializes in commercial,

administrative and criminal litigation (white collar offenses) in all fields. Our firm represents directors and senior executives in criminal offenses, including with respect to securities, corporate, antitrust and taxation. The firm is highly experienced in filing petitions to the High Court of Justice and to administrative tribunals.

Cooperatives – Our firm provides legal services to dozens of cooperative societies, including commercial cooperatives, and has for decades been considered one of the leading firms in Israel in this field. Our firm handles all such community, commercial and real estate activity, as well as arrangements with regulatory bodies. The firm provides comprehensive ongoing advice to private bodies and corporations involved in these transactions.

Real Estate, Planning and Construction, Local Authorities – Our firm shepherds real estate transactions in Israel and abroad, and handles comprehensive commercial and industrial projects, specializing in planning and construction. Our legal services include preparing sales and rent agreements, and representing clients in various aspects of real estate, such as "combination transactions", commercial projects, land development, land improvement, zoning and planning, dealing with land authorities in Israel, property and improvement taxes, tenders, residential neighborhoods, commercial and industrial projects, building and financing.

Tenders – The firm accompanies local authorities and municipal corporations in preparing public tenders worth hundreds of millions of shekels – all the way from the initial idea through the signing of the contract with the winner – including international tenders, BOT's, DBOT's and other innovative tenders. The firm also accompanies entrepreneurs and other bodies as participants in complex tenders.

Labor Law – This department provides legal advice to entities, including large and significant employers, in preparing labor agreements, employee benefit plans, human resource and counseling services and pension plans; it represents its clients before courts, arbitration bodies and all labor law instances. The department also provides legal opinions to public and private companies regarding fund raising and contracts with senior executives.

For the Community – Pro Bono Activity

The firm regularly provides pro bono legal counseling to the Beit Hagalgalm Society, in which Eviatar Knoller and Gadi Graus were counselors for many years; to the Lotem Non-Profit Organization which is a center for creative activity specially adapted to the requirements of physically challenged people in the HaZorea forests, in which Eviatar Knoller served as chairperson of the board and now serves as a director. The firm is also deeply involved with the Hand in Hand Association, in which David Gilat serves as chairperson of its Friends Association. In addition, the partners and lawyers of our firm participate in volunteer work for needy people during the holidays.



Management Profile

Joseph Zaltzman

Born 1942. Certified as an attorney in 1969. Graduate of the Law School at the Hebrew University, Tel Aviv branch.

Highly experienced in commercial and business law, capital market, local and international transactions, financing, antitrust, taxation and public administration law. Counseled, planned and constructed numerous sales and investment transactions in the framework of projects, public and private corporations and other complex commercial activities. Managed various collaborations, both internal – between business partners, entrepreneurs and financiers, and external – including in product manufacturing and service supply, in local and international markets.

David Gilat

Born 1951. Graduate of the Faculty of Law at the Tel-Aviv University. Serves as a notary, arbitrator and mediator.

Has accumulated about 30 years of experience in litigation, legal counseling, drafting and negotiating agreements, arbitration, representing various corporations, accompanying entrepreneurs and complex projects. Currently deals mainly in mediations, arbitrations and litigation, as well as cooperative associations and general legal counseling. Serves as a Judge of the Police Disciplinary Court, chairperson of the Friend Association of the Hand in Hand organization, chairperson of the Israel Bar Cooperative Committee.

Eviatar Knoller

Born 1964. Graduate of the Faculty of Law at the Hebrew University. During his Masters studies, served as a teaching aide to Professor Francis Radai as well as to the President of the National Labor Court, the Honorable Judge, Menachem Goldberg. Later went on to become a Labor Law lecturer at the Hebrew University and at the Ramat Gan College. Serves as the acting Chairman of the Israel Bar Court Committee. Heads the firm's civil and commercial litigation department, including petitions to the High Court of Justice, international lawsuits, white collar criminal actions, liquidation and receivership appointments by the court, cooperatives, including settlement lands, Kibbutzim and Moshavim. Specializes in antitrust law, corporate law, contract law, financial agreements and labor law.

Gadi Graus

Born – England, 1965. Graduate of the Faculty of Law at the Hebrew University and graduate of the Kellogg School of Management's Joint International Executive MBA program with the Recanati Graduate School of Management at Tel Aviv University. Heads the firm's international activity, mainly representing private and public, Israeli and international corporations, in a wide range of business fields and commercial contracts. Highly experienced in Hi-Tech, including advising on the establishment of new corporations – from the incubator stage, through the seed stage, until the transformation of the company into an independent company, traded in the local and/or international stock exchanges.

Yair Salomon

Born 1958. Graduate of the Faculty of Law at the Tel-Aviv University. Former member of the Presidency of the Israel Bar Tel-Aviv District Disciplinary Court and former Presiding Judge of the Court. Currently acting chairperson of the Israel Bar Real Estate Committee and Tender Committee. Manages the property and real estate activity of the firm, including real estate transactions in Israel and abroad ("combination" transactions, construction services, real estate corporation transactions) and their financial aspects. In addition, heads the field of tenders and municipal authorities.

Adi Zaltzman

Born 1971. Graduate of the Law School at Tel Aviv University (Law and Economics). Heads the firm's capital market activity; deals mainly with commercial and business law, capital markets, financing, antitrust law and taxation. Highly experienced in the field of capital markets, including handling public and private issuings, tender offers, transactions with interested parties, establishing projects, capital raisings, financial transactions and corporate finance. Member of the editorial staff of the Taagidim Journal.

